



CASE STUDY

Flexible Automation Saves Company \$240,000 & Reputation

Problem:

A manufacturer of industrial gauges was in urgent need of a solenoid brake as they were in a line down situation causing them to lose money by the minute while falling behind schedule.

Solution:

In order to meet deadlines, the machine was scheduled to run continuously through a holiday break and the soonest they could get a replacement part from the vendor was 2 1/2 weeks out.

With their back against the wall, they contacted Flexible Automation, Inc. (FAI) in hopes of a solution. FAI owned a similar robot, but needed to ensure the parts were exact. After some research, FAI was able to verify the parts were a match and less than 3 hours after first being contacted, an FAI employee was en route to the client's facility with the solenoid brake.

Results:

With the part in hand, the manufacturing company resumed production. FAI was able to save the manufacturing company \$20,000/day in shipments and helped them meet their deadlines. "We feel this demonstrates our tenacity to find a solution at all cost", said Andy Osterholzer, FAI CEO.

About Flexible Automation Inc.:

FAI a group of automation, engineering & design specialists that creatively solve assembly problems. Based in Michigan, FAI has strong mid-west ethics with a tenacity to do everything it takes to find a solution. They feel this, along with their staff of over 60 automation experts is what allows them to be successful.

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